

# The Growth Capital Investor for Central and Eastern Europe

[www.3tscapital.com](http://www.3tscapital.com)

# Building Slovakian Global Challengers

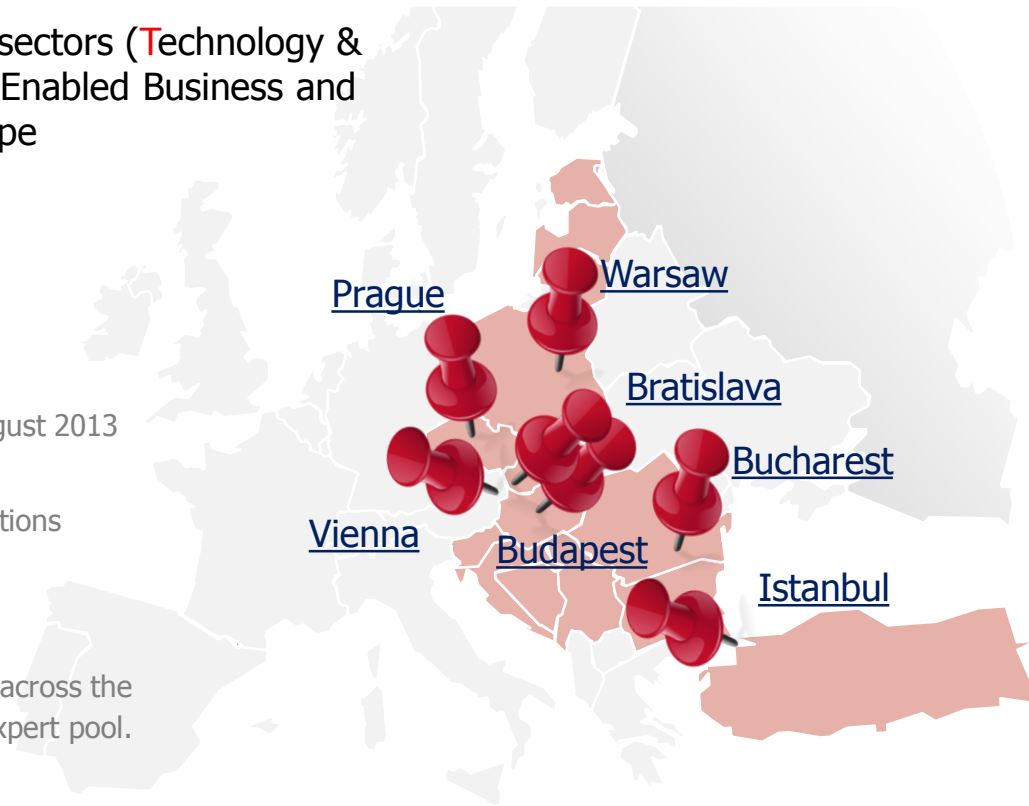
Presentation at eFocus Conference

4 April 2014

# 3TS Capital Partners – Leading CEE Regional VC

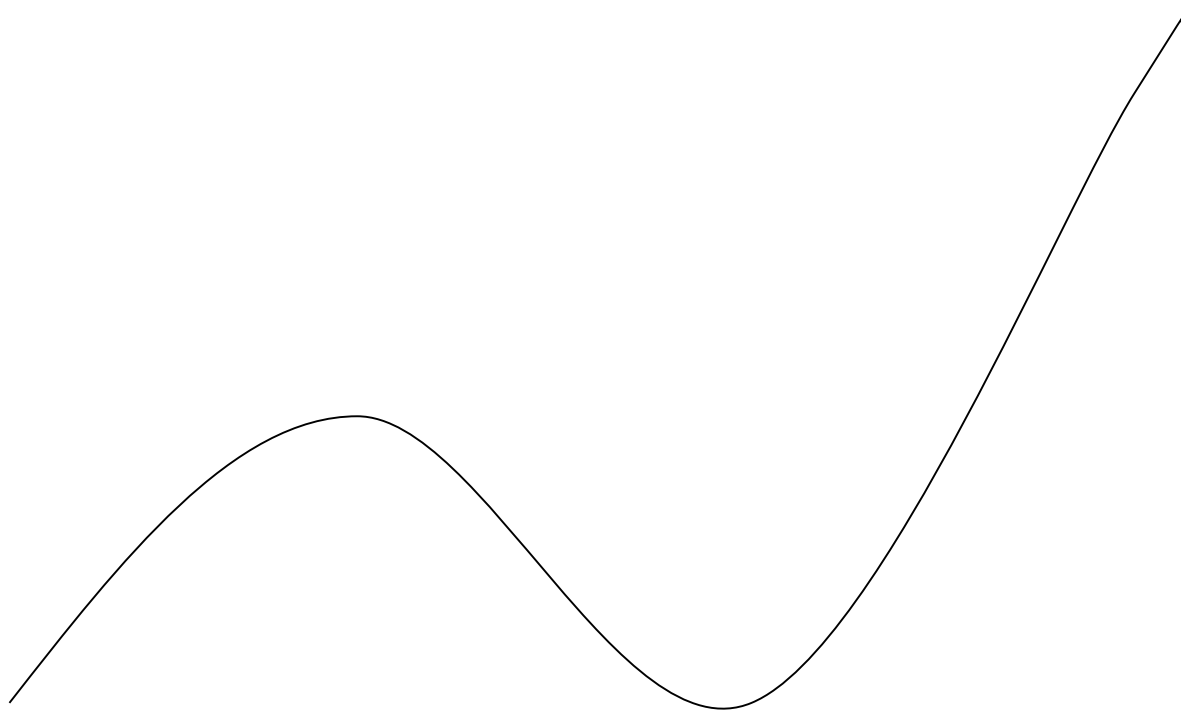
Investing in high growth companies in the **TMT** sectors (**T**echnology & **I**nternet, **M**edia & **C**ommunications, **T**echnology Enabled Business and **C**onsumer Services) in Central and Eastern Europe

- Investments:** € 300k – 15million/company growth capital and buyouts
- Current Fund:** TCEE Fund III - €103 million from August 2013
- Track Record:** More than 40 investments and acquisitions across the CEE region since 1999. More than half exited!
- 3TS Team:** Team of fifteen persons in the offices across the CEE region. Support by the broader expert pool. Hands-on approach.

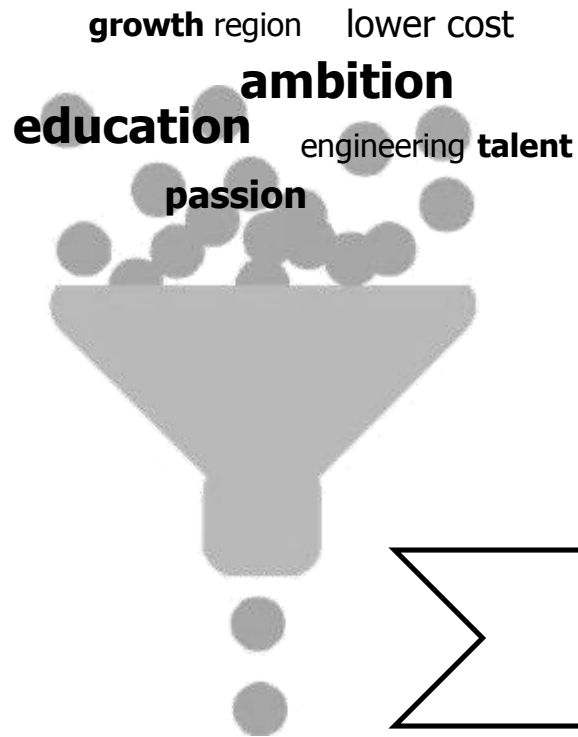




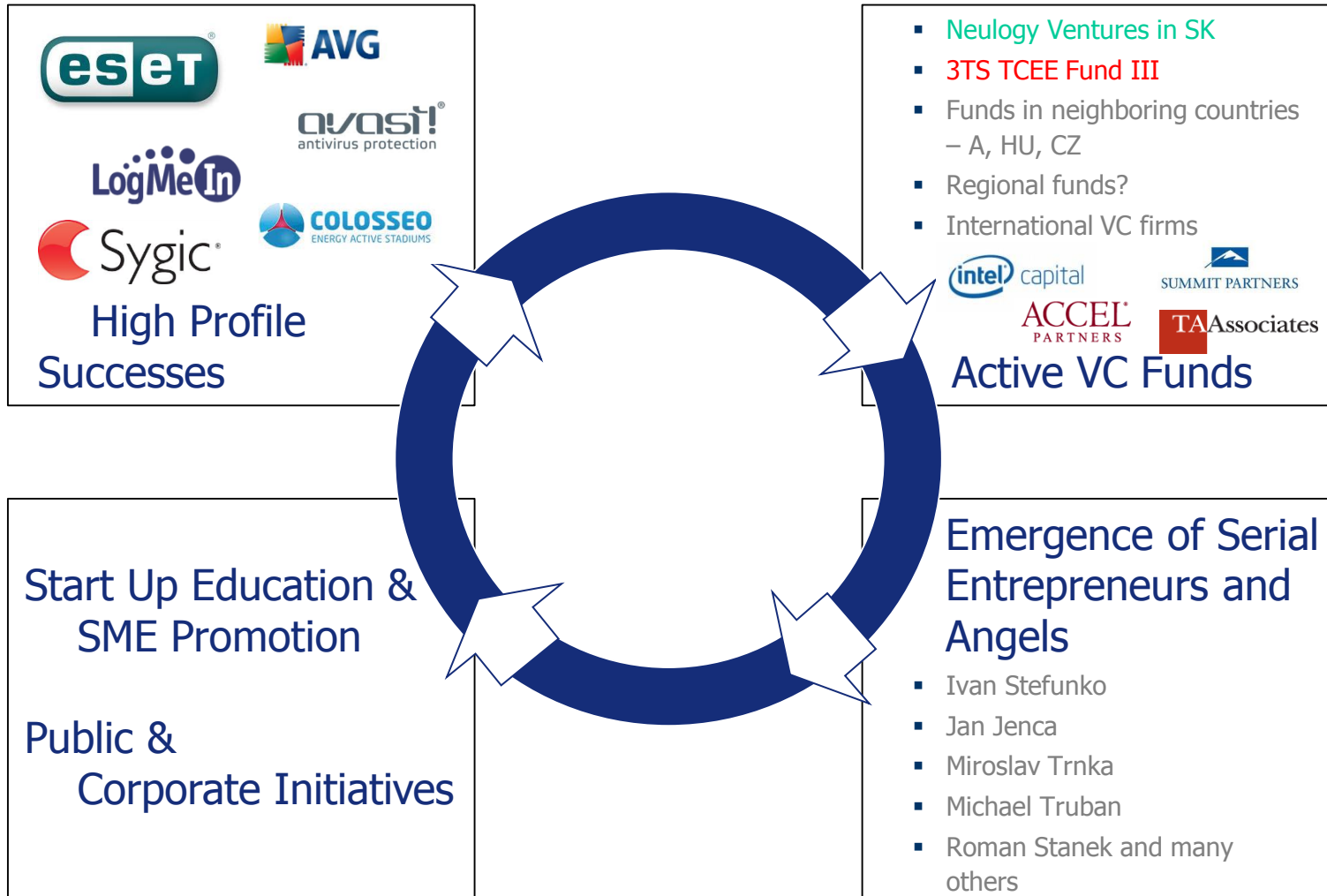
# Start Up Hype Curve



# Slovakia – Now Good Time For ICT Start Ups



# Current Positive Cycle – Strong Public Awareness



### Global Challengers

LogMeIn, avangate (generate e-sales), solvedirect (Connecting Service Partners), talenthouse, systinet, SOLVOYO (Break The Chains), PIANO, axigen

### All Exited TMT Investments

2.8x cash-on-cash  
36% IRR

PXP, software, ag (United European E-Business), MALL.CZ (...obchody, které si oblíbíte)

International

### Local Leaders

internetcorp (BrandNewMedia), eGift, rankomat.pl (nezależna porównywarka ubezpieczeń), Investor.BG, orange, tel, STK (GŁOSNA TELEWIZJA KARŁÓWA Sp. z o.o.), CLICKAD, NejTV

Local

novosense

Proven Business

True Innovation

# Proven Exit Routes – 3TS Sample Cases

**IPOs**



**LogMeIn**



**NASDAQ**



Investor.BG



**Trade sales**



**systemet**



**solvedirect**  
Connecting Service Partners



**Financial investors**



**MALL.SK**



**avangate**  
generate e-sales





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