



CIVITTA

Energy innovations in corporates and startups

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LEADING MANAGEMENT AND INNOVATION CONSULTANCY IN EMERGING EUROPE

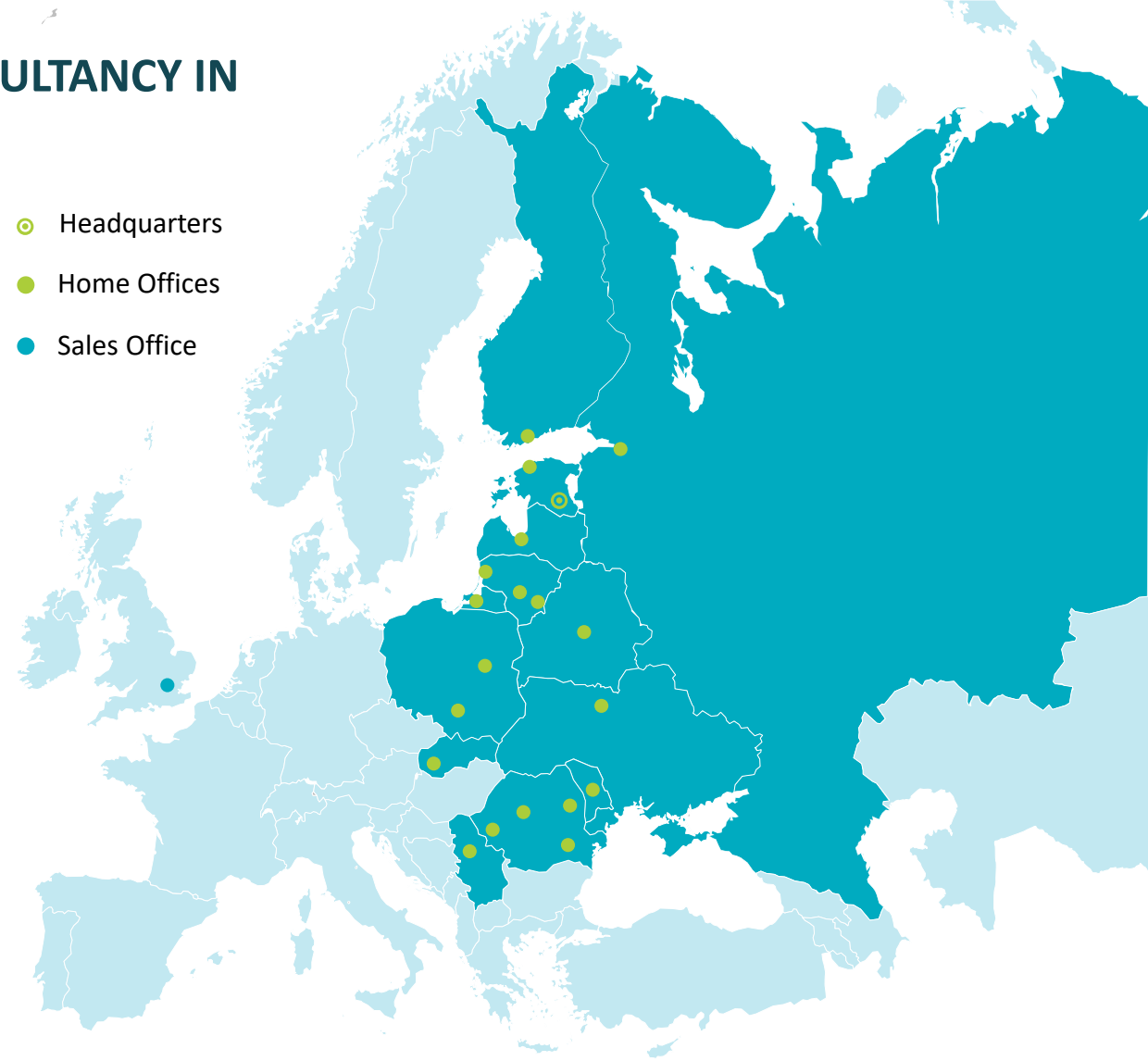
SCIENCE AND RESEARCH

STARTUPS

CORPORATE INNOVATION

INNOVATION ECOSYSTEM

- Headquarters
- Home Offices
- Sales Office



14

COUNTRIES

21

OFFICES

300+

EMPLOYEES

13.2M EUR

TURNOVER



InnoEnergy Ecosystem

InnoEnergy is an impact fund, which is since 2010 bringing together the most relevant players of the energy sector all over Europe: industry, new technologies and education.

INNOENERGY - OPEN INNOVATION ECOSYSTEM FOR SUSTAINABLE ENERGY IN EUROPE



430+

PROJECT PARTNERS



90%

START-UPS WORKING WITH CORPORATES



23

SHAREHOLDERS



14

PARTNER ACCELERATORS IN THE US



24

PARTNER CLEANTECH VC



MEMBERS AND PARTNERS



\ INVESTMENT OPPORTUNITIES & INVESTMENT SCOPE



Startups

- Up to 150kEUR
- For % equity
- Incubation - mentoring



Scale-ups

- Up to 200kEUR
- NO EQUITY
- For revenue sharing



Big Projects

- Up to 5mEUR
- International consortia
- Open call 2x per year



Energy of circular economy



Energy from renewable sources



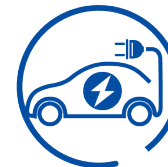
IoT & Smart technologies



Energy storage



Energy efficiency



E-mobility and Electric Vehicles

PowerUp!

by InnoEnergy



PowerUp!
by InnoEnergy

1st PRIZE

50 000€

PowerUp! Grand Final 2019



InnoEnergy
Innovation Community



InnoEnergy is supported by the EIT
a body of the European Union



\ INNOVATION PROJECTS – COMPLEX COLLABORATION ON INNOVATION

WHAT IS AN INNOVATION PROJECT?

- ✓ Investment of **1 to 5M EUR**
 - ✓ **Equity** or **debt** (revenue share) financing
 - ✓ Payable only upon generating revenues
 - ✓ Projects delivered by **consortia** of 3-7 partners, including a Leader, a Commercialising partner and a First customer
 - ✓ Innovation leader is an SME or a Scale-up, looking to introduce a **new product**, go **global** or seeking a **larger investment**
- 
- ✓ Debt Financing of 4mil €
 - ✓ Validated the innovation and the business case
 - ✓ GA Drilling partners with Altus Intervention Ltd. and an undisclosed CEE oil & gas operator
 - ✓ Project will finalise the plasma milling technology PLASMABIT

STARTUPS



- ✓ CUSTOMER-DRIVEN APPROACH
- ✓ DISRUPTIVE IDEAS & TECHNOLOGY
- ✓ NEW KIND OF CULTURE

CORPORATES



- ✓ CUSTOMER BASE
- ✓ FRAMEWORK
- ✓ TECHNOLOGICAL BACKBONE



northvolt®

OVER 300 ASSETS IN INNOENERGY PORTFOLIO

CIVITTA

THANK YOU
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ESTONIA \ LATVIA \ LITHUANIA \ FINLAND \ POLAND \ UKRAINE \ ROMANIA \ MOLDOVA \ RUSSIA \ BELARUS \ SERBIA

www.civitta.com